



## MECOMS™ and Dynamics Software join forces

The utilities market is rapidly changing. The introduction of smart meters, retailers selling in home devices, value added services that are provided to customers, maintenance on boilers, leasing of solar panels and many more business processes impact both the customer care division of the utility market and the asset and service management divisions.

Ferranti Computer Systems and Dynamics Software have partnered to offer MECOMS™ Customer Care & Billing software with the Utilities Asset Management solution from Dynamics Software. This new offering gives a clear integrated view on processes and data which enables combining state of the art customer care and billing with best-in-class service and asset/service management.

The complete solution is based on the Microsoft Dynamics AX platform which further strengthens the offering by providing ERP capabilities to manage the logistics and financial sides of the processes.

*"We believe focus is essential to deliver top notch products. With MECOMS™, we leverage our vast knowledge and expertise in the domains of customer care, billing and meter data management. With Dynamics Software we have found a partner that puts the same amount of knowledge and dedication into their asset and service management software. Together we give energy providers and utilities a solution that gives them an advantage in all areas of their business."* **Leslie De Cuyper, Product Manager MECOMS™.**

*"We are very pleased to partner with Ferranti Computer Systems with their commitment to delivering solutions that add real value to customers and extensive experience in the Utilities markets. Together, this integrated solution we will provide, will be a powerful enabler for customers to enhance their business productivity and efficiency by having full control over their asset lifecycle. The all-in-one solution will enable better management of infrastructure, optimized business processes, predict and deploy preventive maintenance of utilities devices and avoid costly interventions."* added, **Eric Veldkamp, Executive Director Sales & Marketing, Dynamics Software.**



### **About Ferranti Computer Systems**

Ferranti Computer Systems, a member of the Nijkerk Group, was founded in 1976 in Antwerp, Belgium.

With its flagship MECOMS™ product, Ferranti is delivering 40 years of experience in the energy, water and utilities markets to its customers.

MECOMS™ development originated in 1994, and in 2005 the first generation based on Microsoft Dynamics AX was introduced. MECOMS™ has since then been implemented in more than 50 utilities around the world.

Ferranti has a Global strategic partnership with Microsoft, jointly providing product development and marketing of the next generation in business applications for the smart utilities.

MECOMS™ is currently being marketed in Europe and APAC, through a combination of local offices in Belgium, United Kingdom and Singapore and an extensive MECOMS™ partner network.

### **About Dynamics Software**

Dynamics Software offers powerful industry-focused solutions integrated in Microsoft Dynamics AX and solutions using Microsoft Dynamics CRM, Office 365, SharePoint and Azure.

Dynamics Software solutions are sold, implemented & supported worldwide by experienced industry and domain experts and strategic partners. Founded in 2005 with a heritage going back to 2000, Dynamics Software has over 350 customers and 18000+ users worldwide supported by a core team of 50+ colleagues across 5 global offices together with 45 strategic partners based in 33 countries.

Dynamics Software has been named to the 2014 Microsoft Dynamics Presidents Club as a direct result of its outstanding dedication to customer satisfaction through the delivery of innovative business solutions. With a strong focus on (field) service and maintenance, Dynamics Software has extensive experience in various industries which include manufacturing, industrial equipment, oil & gas, rental, professional services, distribution and utilities.

Some of our utility customers include:

**Dynamics Software**



N.V. Antwerpse Waterwerken



PTT Natural Gas Distribution Company Ltd



VMW



Cogas Facilitair BV



Delta Netwerkbedrijf BV



Intergas Netbeheer BV

Read more at:

[www.dynamicssoftware.com/references/customers/](http://www.dynamicssoftware.com/references/customers/)

**MECOMS™ by Ferranti Computer Systems**



Corona Energy, United Kingdom



GEN-I, Slovenia and Croatia



EBL, Genossenschaft Elektra Baselland, Switzerland



Our Power Energy Supply Ltd, United Kingdom



EDF, Belgium



Waternet, The Netherlands

Read more at:

[www.mecom.com/customers](http://www.mecom.com/customers)



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